



The American Weigh

American Scale Corporation

October 2013

Volume 1, Issue 1

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Introducing Quarterly Newsletter



American Scale offices, Louisville KY

Welcome to American Scale's new quarterly newsletter.

The purpose of a newsletter is to provide information on new products and updates on existing ones. Several items will be featured in each edition with descriptions and other pertinent information. Information on American Scale and the services we offer will also be featured.

The past few months have afforded us the opportunity to fulfill numerous quote requests and orders. This is a sure sign the economy continues to show signs of recovery. This increased confidence in the economy is great news for all of us.

The bottom line is that we know you have choices. We at American Scale are continually working to be your chosen supplier for all product and service requirements related to your weighing equipment. As time progresses, we look forward to bringing you news of projects completed, new products and services offered.

We have locations in Louisville, KY and Evansville, IN to serve you better. You can also visit us online at www.american-scale.com. As always, please feel free to contact us with any questions or concerns. Thank you

Avery Weigh-Tronix ZM201 Indicator

This new entry-level indicator series is ideal for applications that require a basic weighing indicator for performing Zero, Tare and Print functions. The simple yet powerful design makes them the perfect choice for connecting with bench, platform or floor scale and bin/tank/hopper (vessel) scales.

Key features

- **Enclosures for a range of environments:** The new range of indicators come in a choice of three enclosures: ABS, IP66 rated stainless steel, and stainless steel panel mount.
- **Bold, easy-to-read display:** The indicators feature a bold and easy to read TN display which is suitable for use in a variety of lighting conditions, from bright sunlight to dimly lit environments.
- **Functional keypad:** The ZM201 features seven operational keys, which are resistant to chemicals and oil and fulfill common operational requirements.
- **Signal processor:** An alternative to the traditional weight indicator, the signal processor is ideal for applications such as batching, blending, system process control or inventory, which require data for logging and recording but do not need a visual weight display.
- **Battery option:** The optional rechargeable battery enables the stainless steel or ABS indicator models to be used remote from the mains power, making them suitable for use in locations where there is no AC power, or in portable applications.



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Sartorius Presents New Line of Precision Balances

American Scale has been authorized by Sartorius to sell their latest line of precision balances. Each series is specifically designed with the end user in mind. Take a moment to check out the scales using the links below. You will see a unique design, intuitive user interface and the most advanced weighing technology in the world today.



Secura: For customers who work in regulated environments (Pharma, Chemical) and need high quality results without any risk!

Quintix: "Redefining Standard" Touch-screen technology/ award winning user navigation

Practum: "Start Weighing Right" Practical & Economical



Avery Weigh-Tronix

Stainless Steel ProDec Platform Scale

FOOD AND CHEMICAL INDUSTRY USE

Sizes ranging from 36"x36" and capacities from 2,000 lb to 10,000 lb

Fully stainless steel for strict sanitation environments

Side access j-box reduces chance of trapping food & debris in creases of junction box compartment



Going Paperless for a Greener World

Did you know?

The amount of oxygen produced by an acre of trees per week equals the amount consumed by 18 people annually.

Shade trees can make buildings up to 20 degrees cooler during the summer months.

Source: International Society of Arboriculture

Cert-Stor—Go Paperless

This program was introduced in 2010 to enable American Scale customers to securely access their scale calibration certificates online. The service is available 24/7/365.

The past 5+ years are available on a secure server and filed by company, location (if more than one), year, month, and inspection or repair date.

Benefits to You and the Environment:

Secure: online certificates are password protected on a secure server.

Fast Delivery: by receiving your calibration certificates online, you will be able to view them faster.

Easy Viewing: Certificates are saved in PDF format.

Cost Reduction: CERT-STOR Paperless certificates is a **FREE** service provided to American Scale customers. Reduces ISO audit expenses.

Help the Environment: Minimizes paper usage in an effort to save trees and our environment.

How it Works:

Go to www.american-scale.com and click on the CERT-STOR logo in the top right corner. Logon using ID and password provided OR click on the [registration form](#) link. Complete registration form, print, and fax to 888-515-6201 or email janet@american-scale.com

You will receive an email confirmation with viewing and download instructions, along with your personal ID and password.

When your certificates are ready for viewing, you will be notified by email.

Avery Weigh-Tronix ProDec Floor Scale

Compatible Products



Indicators—
The AWT highly intelligent digital weight and scale indicators are designed for any weighing application and can be customized to your weighing requirements.

Customized **scale software** allows you to transform your raw weight information into business intelligence, which allows you to analyze and optimize your weighing operation.



LED Remote Displays allow for clear, comfortable viewing of your scale information at considerable distances, both indoors and outdoors.



For more information on customized weighing solutions contact

American Scale Corporation

800.928.5005 OR sales@american-scale.com

Avery Weigh-Tronix ZQ375 Checkweigher

- ⇒ Food grade
- ⇒ Full Stainless Steel Construction
- ⇒ Food Industry & Beyond Solution



- ⇒ Hygienic, Versatile & Reliable
- ⇒ Visible Weighing Data & Statistics
- ⇒ Fast, Effective Simple Checkweighing
- ⇒ Maximize Performance & Profitability
- ⇒ Meets Strict Legislative Requirements

Truck & Vehicle Weighing Scale Systems



Meet Your Individual Application Requirements

Premium truck scales have become the performance benchmark for ruggedness and performance in heavy use applications. Available in both steel and concrete in standards lengths of 25, 50, 75, 100 and 125 feet, they install anywhere, depending on your state regulations, space requirements and environmental conditions. You can use it as a pit type scale, place it on a concrete slab, or simply set it on concrete piers. Features provide an unbeatable combination of structural integrity and cost effectiveness.

Truck scales weigh trucks and other vehicles dependably and accurately, even in toughest industrial environments. Each vehicle scale's is performance tested to NIST, NTEP and ISO specifications. Pair your scale with a full range of indicators, remote displays, software and other accessories for the ultimate weighing and data management solution.

Pre-fabricated or built-to-specification truck scales are available. We custom build your truck scale and program it to meet your specific needs. Installation and set up are not the end, only the beginning. To assure that your operation will keep running efficiently, our technician team is trained to calibrate and service most manufacturers' models.



Off road scales for extreme trucks and loads



Portable for quick installation and temporary sites



Truck and Rail Combo—Two heavy duty scales in one



Custom module for grain weighing applications



Automated Vehicle Scale Controls



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Visit us on the web
american-scale.com

We Rent Scales !

The end of the year is rapidly approaching. Many companies have recognized the importance of having an accurate inventory and the impact a poorly-done physical inventory can have on profitability and future planning.

Take the anxiety out of picture by contacting **American Scale** for your temporary counting scale system. We have a complete line of counting scales and platform scales that is sure to fit your application requirements. We provide a full service program from equipment selection and testing to delivery and training.



Call TODAY to schedule—800.928.5005